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End-user Revolution Promotes Change in Contract Purchasing. pp. 172-173. New technologies, first-generation system replacements, & concerns over cost and risk are among new developments.

High-Tech History Points Way To Office of Future. pp. 174-180. Environetics Int'l. studies own history to predict future workspace.

Satellite Tower, Solar Energy Spotlight Future Office. pp. 181-187. A wireless, paperless model by Environetics Int'l. in which employee comfort, productivity are stressed.

Design Control, Autonomy Fostered at Walker/Group. pp. 188-195. Five divisions later, this firm benefits from 'controlled risk' management.

New Swimmer Subsidiaries Respond To Economic Trend. pp. 196-203. Expansion at Los Angeles design firm increases flexibility and profit.

ERD Growth Results In Return To Design Roots. pp. 204-210. New York company spins off multi-million-dollar computer firm to concentrate on design and planning expertise.

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Specifier Sets Clients Free With Hospital Swatch Manual. pp. 76-79. Materials guide gives clients all they need to spec design components.

Vivid Graphics, Muted Tones Selected For Child Care Center. pp. 80-83. Color scheme and functional signage work together in Alabama facility.

Color Keys Entrances, Services at Midwest Hospital. pp. 84-87. Entry and egress are simplified in new building plan highlighting services.

Low-Maintenance Design Effective For Healthcare. pp. 88-93. Institutional settings require mobile, accessible goods for convenience.

Security-Minded Design Promotes Hospital Safety. pp. 94-97. Estimated theft losses of \$1,500 to \$2,000 per bed, per year, make security a high priority with administrators.

Standard Seating Conforms To Patient Needs. pp. 98-101. Formula matches symptoms of medical ailments to correct seating design.

Contract Gets New Focus At Color Marketing Group. pp. 102-105. First national contract meeting reflects importance of institutional market.

Designer's Sales Skills Can Land Sought-After Jobs. pp. 106-107. Effective negotiation techniques win commissions.

Wide Range of Fire Retardant Fabrics Shows Safety Concern. pp. 108-111. Variety in color and style evident in growth

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Metallics, Synthetics Boost Savings Through Insulation. pp. 112-115. Window treatments are thermal barriers to heat loss and gain.

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Computer System Expanded To Meet Space Planning Needs. pp. 94-97. Time sharing absorbs CAD costs at Aeck Associates, Atlanta.

Dental Association Changes Image With Exposed Computer Room. pp. 98-101. Remodel of American Dental Assoc. HQ upgrades computer use.

Glass Walls Bring Texas Inside Oil Company Offices. pp. 102-104. Cool colors and wide-open spaces complement sunlit, exterior environment at La Jet headquarters.

CONTRACT Computer Survey. pp. 105-106. Questionnaire results, to be published in a future issue, will determine how industry uses computers.

Rapid Changes in Computer Firm Met By Open Plan System. pp. 107-109. Design by Intergraph Environmental Planning & Design meets consistent change needs of Magnuson Computer Co.

On-Site Technology Displays Educate Designer's Clients. pp. 110-113. Host of electronic capabilities—from computers to security—serve as showcase examples of what can be done for new offices.

Computer Furniture Adapts To Small Spaces. pp. 114-116.

Modularity, Ergonomics Are Strong Criteria For Office Products. pp. 117-127.

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Luxury Inns For V.I.P.s Reinforce Design Trend. pp. 96-97. A buoyant luxury market flourishes in hospitality despite the slump.

Hotel Design Links Industry & History in Quaker Silo Reuse. pp. 98-101. Natural color scheme, industrial memorabilia mesh in \$8 million hotel restoration.

Space-Age McDonald's Sends Arches Into Orbit. pp. 102-104. Miami Int'l. Airport facility offers more than hamburgers to travelers.

Hotels Make Super Effort to Heighten Safety, Reduce Liability. pp. 106-108. Effort requires sufficient budget, stronger arguments at client level.

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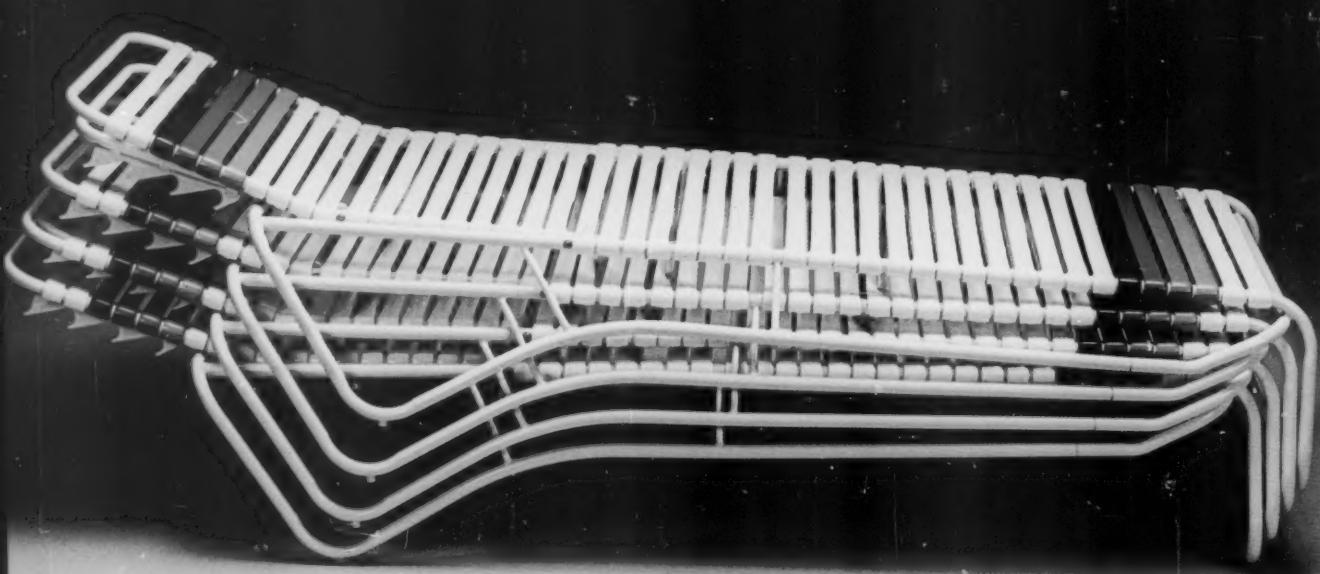
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Report On State Government Design. p. 120.

Remodeling Up As Budgets Tighten In State Design. pp. 121-123. While not many new projects are in progress, governmental design planners continue to refurbish, renovate, & rehabilitate existing facilities.

Open Plan, Pedestrian Mall Foster Worker Productivity. pp. 124-127. Psychological amenities of openness were

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applied in lighting, color, and system configuration at Livermore Laboratory, University of California.

Glass Partitions, Subdued Design Minimize Courtroom Distractions. pp. 128-130. Updated security and disturbance-free environment were major design considerations in Cook County Courts Building rehabilitation.

Pre-Planned Museum Design Meets Rigid Funding Terms. pp. 131-134. Nashville museum defies limits of staggered state budgeting thanks to cost-effective design strategies.

Special Report: Contract World Markets. p. 135.

U.S. Contract Furniture/Furnishings Gain Worldwide Acceptance With Increased International Trade. pp. 136-137. Licensing agreements, subsidiary manufacturing pacts raise trade levels.

Licensing Speeds Deliveries, Lowers Costs For Specifiers. pp. 138-141. Technical innovations that would take years to develop now are available in weeks through licensing arrangements.

Imports/Exports Keyed To Technical Developments. pp. 142-151. Increased international furniture trade means new designs, new dollars for contract professionals port-to-port.

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Carpet Dyeing Techniques Influence Look & Performance. pp. 156-158. Specifiers need to increase knowledge of

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Carpet Fiber Developments Add Styling Versatility. pp. 159-161. Better maintenance look, wearability are benefits of research in synthetic fibers, especially nylon, as well as wool.

Carpet Patterns, Custom Coloration Gain Market Importance. pp. 162-167. Fourth generation & natural fibers valued for quality, while pattern, low maintenance, & texture influence specification.

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Open Plan Directory Explores New Design Concepts. pp. 86-87.

50 Percent of Office Market Will Use Open Plan By 1995. pp. 88-89. One-third of all white collar workers expected to occupy open offices, spurring projections for \$11 billion open plan market.

CONTRACT 1982/83 Open Plan Specifiers Guide. pp. 90-131. Comprehensive listing of open plan sources & their products.

Turnover Cut 50 Percent With Open Plan Design. pp. 132-135. Wells Fargo Bank Divisions in Santa Ana & Walnut Creek, Calif., discover panels and partitions are key to worker retention.

Retail Design Concepts Applied To Open Plan. pp. 136-137. Worker communication gets support from office malls, atrium, stairwells.

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Space-Saving Furniture Increases Factory Output. pp. 144-145. Industrial furniture designs aim to heighten productivity by increasing worker comfort in commercial/industrial settings.

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Project Flow Chart: Step-By-Step Guide To Job Completion. pp. 72-75. Northern Calif. IBD chapter flow chart reflects regional preferences, but has broad national application.

'80s Design, Historic Preservation Coexist in Offices. pp. 76-79. Blend of old and new design motifs lends eclectic look, fosters creativity in architect's L.A. facility.

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Awareness of Behavioral Factors Enhance User Spaces. pp. 88-90. Total understanding of user needs, who users are, leads to client satisfaction.

Human Motor Ability Study Yields Space Planning Solutions. pp. 91-95. By taking a 'motions inventory' of user activity, planners obtain criteria for effective stair design evaluation.

CONTRACT Computer Survey Shows CAD Planning Growth. pp. 96-97. Most architectural/design companies polled are developing software programs for exclusive use; list of time-sharers included.

Wired Panels Increase Pressure For Standardized Codes. pp. 98-100. Industry concern with fire hazards calls for national standards.

Quick-ship Directory. pp. 101-109. In-stock programs of 134 new firms added to listings.

Ceilings Offer Cosmetic Solutions To Acoustical Problems. pp. 110-111. Overhead systems conceal old fixtures, aid noise control.

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Showroom: Arc-Com p. 48.

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Designer's Saturday 1982 Preview. pp. 117-133. 44 showrooms to participate in 15th three-day event; guide to showrooms & new products.

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Optical Scanning Cuts Facilities Audit 80% at M.I.T. p. 135. New automated asset management system eliminates university manhours.

Who's Who in Contract Design Northeast. pp. 136-183. Detailed Who's Who Northeast listings; 60.3% of design firms polled plan computer design programs.

On-the-job Negotiating Skills Lay Groundwork for Success. pp. 184-185. Five steps to effective client/space planner interaction solve problems.

Special Report: Computer Support Furniture. pp. 186-209. Manufacturers listings, directory, and product review; 24.8 million VDT platforms required by 1995.

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West Coast Designer Uses Computer, Halves ATM Expense. pp. 106-107. Dramatic cost and time savings accrued through CAD expand client base.

Remodel Restores 1927 Bank To Original State. pp. 108-109. Renovation of River Forest Bank uncovers detail, adds neoclassic style.

Designers Evaluate Variables in Staff-Assets Ratios. pp. 110-113. Studies determine First National Bank of Dickson's exact future space needs & enable creation of flexible design scheme.

Ethnic Bank Stresses Native Colors, Privacy in Service. pp. 114-115. Allied Irish Bank, New York, creates intimate setting for customers seeking high-quality retail service.

Citibank Branch Combines Priority Service With Machine Banking. pp. 116-119. Separate and unequal spaces in same facility attract new professionals & business accounts to prototype branch.

Sawtooth Teller Wall, Custom Mobile Solve Space Problem. pp. 120-121. Open ceiling space at Minnesota's Wayzata Bank & Trust demanded dramatic, custom-designed treatments.

Wood Designs Dominate Bank Products. pp. 122-131. Light oak and white ash prevail in introductions; mahogany remains strong.

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Contract Sales People Boost Earnings 33% With Timed Move. pp. 151-153. Executive placement specialist out-

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Centralized Neighborhoods, Services Build Law Firm's Output. pp. 154-157. Workers effect changes in a Washington, D.C. law office after three-month programming effort with prototype.

Custom Storage & Neutral Backdrops Upgrade Editors' Offices. pp. 158-161. Dexter Design maximizes space & quiets environment for client Cosmopolitan.

Data Highway Links Building Systems For Energy-Efficiency. pp. 162-165. Building Automation computerizes a Hartford, Conn. superstructure to create an energy-conscious, cost-effective electronic environment.

Shrinking Office Spaces Need Design Ingenuity To Function. pp. 166-168. As rents increase, companies lean toward smaller offices where maximum space utilization is a prime factor.

Office Furnishings Blend Esthetics & 'Hard Tech'. pp. 169-183. Well-designed wood & leather furniture gives specifiers high-tech engineering.

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At Retail Level, Electronic Stores Demand Special Planning. pp. 70-71. IBM Product Center prototype mixes display & demonstration areas.

Fast-Track Program Builds 45 Sears Business System Centers. pp. 72-73. Sears takes the running around out of shopping around with electronics centers for consumers.

High-Tech On A Low Budget. pp. 74-77. L.A. designer subcontracts showroom construction for 1/3 estimate.

Store Fixtures Reflect High-Style Image. pp. 78-81. Plexiglass & chrome rate high as fixture finishes.

Long-Run Maintenance Vital Factor In Live Plant Specs. pp. 82-85. Savings dependent upon bid procedure & careful selection of plants to suit office environments.

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Antimicrobial Carpet Treatments Cut Cleaning Costs. pp. 89-91. New technologies developed by fiber and carpet manufacturers resist bacterial growth that leads to flooring decay.

Acrylics Dominate Signage Introductions. pp. 92-93. Myriad background & typeface combinations boost readability.

Store Security: How To Avoid Theft & Enhance Esthetics. pp. 94.

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